

ot anten V	PREPARING FOR JOB	74
Chapter V	R. Revathy Career Plan - difference between job and career - Job. roles available - awareness of Industries Job application Portals - Exam portals for various jobs - Applying for a Job - Preparation of Resume. Interview - Manners, Etiquette, Dress code - Do's & Don'ts for an interview	
Chapter VI	COMMUNICATION SKILLS	99
	S.Nagasudha Principles of Effective communication - Types of communication - verbal, non-verbal, written, email, talking	
	on phone. Non-verbal communication - characteristics, components - Para-language. Body language - Barriers to communication and dealing with barriers. Handling nervousness/discomfort	
Chapter VII	LISTENING AND WRITING SKILLS Dr. R. Shobana Devi Listening-hearing and listening, effective listening, barriers to effective listening, guidelines for effective listening. Triple- A Listening - Attitude, Attention & Adjustment. Writing Skills - Preparation of Letter, Memo, Minutes, Reports - Improving writing skills	123
Chapter VIII	ETIQUETTE IN WORKPLACE K.Managayarkarasi & P.JerlinRupa Telephone etiquette - Email etiquette - Social etiquette - Meeting etiquette - Corporate etiquette	151
Chapter IX	IT literacy	168
	R.Frem Sankar	
	Parts of Computer and Peripherals - Basic Computer Operations - Performing Basic File Operations - Working with word document and Spreadsheet document - Usage of mobile applications	

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CHAPTER - VI COMMUNICATION SKILLS

RISE OF LEGENDS

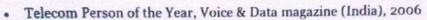
Sunil Bharti Mittal

23 October 1957

Bharti Enterprises

Achievements

- Padma Bhushan, 2007
- Asia Businessman of the Year, Fortune Magazine, 2006



- · Business Leader of the Year, Economic Times, 2005
- INSEAD Business Leader Award 2011

He started his first business in April 1976 at the age of 18, His first business was to make crankshafts for local bicycle manufacturers. He sold his bicycle parts and yarn factories and moved to Mumbai. Then he started assembling push-button phones in India in 1984. In 1992, he successfully bid for one of the four mobile phone network licenses auctioned in India. His plans were finally approved by the Government in 1994 then he launched services in Delhi when Bharti Cellular Limited (BCL) was formed to offer cellular services under the brand name AirTel. Bharti Enterprises has diversified interests in telecom, insurance, real estate, education, malls, hospitality, Agri and food besides other ventures.

INTRODUCTION

Murphy, Hildebrandt, Thonas defines communication as a process of transmitting and receiving verbal and non verbal messages. It is considered effective when it achieves the desired response or reaction from the receiver.

Keith Davis states that Communication is a process of passing information and understanding from one person to another.

William Newman and Charles Summer state that communication is exchange of ideas, facts, opinions or emotion of two or more persons.



- Employability Skills
- Medium- The channels used for transmitting the message. Message- The information and messages should be precise for
- Feedback- The effect of the communication should contain

The sender and the receiver both should be appropriate in sending and receiving the information respectively for the effective communication. If a medium is used to transfer the information, the medium should be more suitable

Communication skills are emerging as the important factors as effective communication is fundamental for the success in life. A study states that the person who has effective communication has good personal relationship and attains benefits in his Career life too.

It not only helps the receiver to receive the information but it makes them to understand the message or the information clearly. The communication should be very clear and precise. The communication has to follow more criteria's to achieve the effectiveness.

The effective communication should be in the way that

- 1. It must be sent by the sender without any interruptions
- 2. The sender must be clear with the ideas to be conveyed.
- 3. It should reach the receiver without any barrier.
- 4. The receiver should be able to understand the information.
- 5. The receiver should be able to act accordingly after understanding.

PRINCIPLES OF EFFECTIVE COMMUNICATION

The effective communication is when a communication can be transmitted without any barriers and the premium objective of the communication can be achieved. The few principles of communication can be listed as below

- Clarity in the communication.
- Usage of Proper medium
- Adequate information.
- Consistency in ideas.
- Appropriate body language

CONCLUSION

Communication is the thing which happens in daily life. The communication is capable of building or destroying the relationship of both personal and professional. This effective communication is vital for the success in life. The effective communication helps in employability, success in business and personal life. Hence understanding the communication types and the characteristics, barriers or hindrances to the communication and the ways to overcome it have to be implicit for the successful communication.

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